



CASE STUDY

Osborn provides best-in-class finishing solution and lead times to a premium quality power supply manufacturer, resulting in significant cost savings and less changeovers.



The Challenge

A manufacturer of premium quality power supplies and transformers needed to perform light material removal of a rubber coating around the radius of a transformer component. The process is vital to improving conductivity and efficiency.

The incumbent brush being utilized was wearing out quickly, resulting in a high amount of changeover and \$35,000 in annual spend.

The Solution

Working with a national distributor partner, Osborn's technical sales expert was able to analyze the end user's application and process. The solution suggested by Osborn's technical sales expert was a Crimped Wire Wheel Brush; flexible, yet aggressive, to tackle the task with ease. Densely packed with Osborn's proprietary TufWire™, the brush's resiliency and long-lasting properties provided a more efficient and consistent finish on the transformer component.

The Results

Increased brush life, leading to increased productivity and profitability is at the forefront of the industrial supply industry. The life of the Osborn solution resulted in fewer changeovers and a lower brush cost, totaling \$10,000 annual cost savings to the end user. More consistent brush life and quality, paired with the industry's best lead times, makes the Osborn solution a game changer.

For more information, visit osborn.com.

About Osborn

- Global leader in surface treatment and finishing solutions
- 1,250 employees worldwide
- Sales offices in 13 countries
- Customers in 120 countries
- Established in 1887

Project

Finding a long lasting, cost saving brush solution for transformer component cleaning and finishing

Industry

Energy

Solution Used

Crimped Wire Wheel Brush

Customer Savings

\$10,000 Annually

"The Osborn brushes are not only better performing, but are also much more consistent in quality and performance"

Machine Operator
